## MGR REAL ESTATE CHECKLIST

## **COMMERCIAL SALE**

[Must be to submitted to Management, by Agent, within 5 days of opening the sales transaction.]

| MGR Agent Information |                           |
|-----------------------|---------------------------|
| (1) Name              | (2) Name                  |
| Listing□ Procuring□   | Sold w/business? Yes□ No□ |
|                       |                           |
| Client Information    |                           |

Name \_\_\_\_\_ Sale Price \_\_\_\_\_

Property Address

. ... .

|               | e Cl | neckiist  |              |      |             |      |  |  |
|---------------|------|---|--------------|------|-------------|------|--|--|
| ~             | 1    | Item  | Submitted By | Date | Received By | Date |  |  |
|               | 1    | Flow Sheet/Transaction Log                            |              |      |             |      |  |  |
|               | 2    | Buyer/Seller Closing Statement                        |              |      |             |      |  |  |
|               | 3    | Receipt from escrow for deposit                       |              |      |             |      |  |  |
|               | 4    | Log deposit check in trust ledger                     |              |      |             |      |  |  |
|               | 5    | Listing Agreement -or- MLS print out if buyer's agent |              |      |             |      |  |  |
|               | 6    | Purchase Agreement                                    |              |      |             |      |  |  |
|               | 7    | Real Estate Agency Confirmation                       |              |      |             |      |  |  |
|               | 8    | Letter of Intent                                      |              |      |             |      |  |  |
|               | 9    | Cooperating Broker Compensation Agreement             |              |      |             |      |  |  |
|               | 10   | Counter offers / addendums                            |              |      |             |      |  |  |
|               | 11   | MGR Addendum Disclosure                               |              |      |             |      |  |  |
|               | 12   | Seller's Mandatory Disclosure Statement               |              |      |             |      |  |  |
|               | 13   | Property Information Sheet                            |              |      |             |      |  |  |
|               | 14   | Escrow instructions and all amendments                |              |      |             |      |  |  |
|               | 15   | Property profile (REQUIRED)                           |              |      |             |      |  |  |
|               | 16   | Preliminary Title Report                              |              |      |             |      |  |  |
|               | 17   | NHD Disclosure Report with Third Party                |              |      |             |      |  |  |
|               | 18   | Phase 1 / 2 Report and/or E.I.R.                      |              |      |             |      |  |  |
|               | 19   | Property Inspection (other than above)                |              |      |             |      |  |  |
|               | 20   | Estoppels forms from tenants                          |              |      |             |      |  |  |
|               | 21   | In-house Agent Commission Agreement                   |              |      |             |      |  |  |
|               |      | Other supporting documents:                           |              |      |             |      |  |  |
|               | 22   |   |              |      |             |      |  |  |
|               | 23   |   |              |      |             |      |  |  |
|               | 24   |   |              |      |             |      |  |  |
|               | 25   |   |              |      |             |      |  |  |
|               | 26   | Sign down order                                       |              |      |             |      |  |  |
|               | 27   | Sale report printout from MLS (if Listing Agent)      | <u> </u>     |      |             |      |  |  |
| File Approval |      |   |              |      |             |      |  |  |
|               |      |   |              |      |             |      |  |  |

Manager's Signature

Date \_\_\_\_



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